



Streets, Public Utilities & Sewers Committee Agenda **August 31, 2022 at 4:45 PM**

Streets, Public Utilities & Sewers **Committee**

Bob Rosen, Chair
Jay Shatz
Rich Bardach

Staff Liason

Scot Lahrmer, Village Manager
Tony Chesney, Maintenance
Supervisor
Wes Brown, Zoning and Project
Administrator

MINUTES

1. Approval of minutes: August 1, 2022

TOPICS OF DISCUSSION

1. Rock Salt Purchase
2. Update on Street Program

ADJOURNMENT

Streets, Public Utilities & Sewers

Committee

Bob Rosen, Chair

Jay Shatz

Staff & Guests

Scot Lahrmer, Village Manager

Tom Meuthing , Mayor

Dara Wood, Council

The meeting was called to order at 4:00 PM. The minutes from the April 26th meeting were reviewed and approved.

There was one item on the Agenda. A proposed resolution authorizing the Village Manager to execute contracts for the purpose of securing a fixed price for natural gas for the Village. The agreement is subject to the recommendation of Supernova Partners LLC, Affordable Gas LLC who serve as consultants to the Village for our aggregation program. The natural gas rate will be for a period of at least 12 months not to exceed 24 months.

Scot Lahrmer introduced Jordan Haarmann VP of procurement for Affordable Gas & Electric who explained the program and bidding process to the committee. The Village is part of a consortium with 5 other political jurisdictions for the purpose of procuring a fixed price for natural gas. Being part of a larger group is advantageous because it allows the Village to get better pricing based on a larger volume.

Our consultants conduct a competitive bidding process to procure the lowest possible price for supplying natural gas to the residents of the Village. Since the bid is based off the spot price for natural gas on the day of the bidding it is imperative to act quickly to accept the price offered. This is why the committee is being asked to give the Village Manager the authority to act on behalf of Council once the lowest bid is secured.

Once the price is set a letter will be sent out to all Village residents. Residents have the option to “opt out” of the aggregation price and find their own source for natural gas. If residents do nothing they are automatically part of the group. Residents always have the option to “opt out” at any time with no fees or penalties.

It was moved by Councilman Shatz and seconded by Councilman Rosen to approve the resolution and to send the Resolution to Council for approval at the next Council meeting.

There being no further business, the meeting was adjourned at 4:48 PM.

ITB 036-22/JW-01-09 Cost Sheet: Village of Golf Manor				
Supplier	Price Per Ton	Initial Term	Attch.	Docs
Morton Salt Inc. [Ad]		First Offer - \$80.27		
Product Code:				Supplier Product Code:
Agency Notes:				Supplier Notes:
Compass Minerals		First Offer - \$82.37		
Product Code:				Supplier Product Code:
Agency Notes:				Supplier Notes:
Cargill		First Offer - \$91.15		
Product Code:				Supplier Product Code: 100011135
Agency Notes:				Supplier Notes:

ITB 036-22/JW-01-10 Cost Sheet: Deer Park				
Supplier	Price Per Ton	Initial Term	Attch.	Docs
Morton Salt Inc. [Ad]		First Offer - \$80.27		
Product Code:				Supplier Product Code:
Agency Notes:				Supplier Notes:
Compass Minerals		First Offer - \$82.37		
Product Code:				Supplier Product Code:
Agency Notes:				Supplier Notes:
Cargill		First Offer - \$91.15		
Product Code:				Supplier Product Code: 100011135
Agency Notes:				Supplier Notes:

ITB 036-22/JW-01-11 Cost Sheet: Village of Woodlawn				
Supplier	Price Per Ton	Initial Term	Attch.	Docs
Morton Salt Inc. [Ad]		First Offer - \$80.27		
Product Code:				Supplier Product Code:
Agency Notes:				Supplier Notes:
Compass Minerals		First Offer - \$82.37		
Product Code:				Supplier Product Code:
Agency Notes:				Supplier Notes:
Cargill		First Offer - \$91.15		
Product Code:				Supplier Product Code: 100011135
Agency Notes:				Supplier Notes:

ITB 036-22/JW-01-12 Cost Sheet: City of Montgomery				
Supplier	Price Per Ton	Initial Term	Attch.	Docs
Morton Salt Inc. [Ad]		First Offer - \$80.27		
Product Code:				Supplier Product Code:
Agency Notes:				Supplier Notes:
Compass Minerals		First Offer - \$82.37		
Product Code:				Supplier Product Code:
Agency Notes:				Supplier Notes:
Cargill		First Offer - \$91.15		
Product Code:				Supplier Product Code: 100011135
Agency Notes:				Supplier Notes:

ITB 036-22/JW-01-13 Cost Sheet: Amberley Village				
Supplier	Price Per Ton	Initial Term	Attch.	Docs
Morton Salt Inc. [Ad]		First Offer - \$80.27		
Product Code:				Supplier Product

Agency Notes:		Code:	Supplier Notes:
Compass Minerals		First Offer - \$82.37	
Product Code:		Supplier Product Code:	
Agency Notes:		Supplier Notes:	
Cargill		First Offer - \$91.15	
Product Code:		Supplier Product Code: 100011135	
Agency Notes:		Supplier Notes:	

ITB 036-22/JW-01-14 Cost Sheet: City of Norwood			
Supplier		Price Per Ton Initial Term	Attch. Docs
Morton Salt Inc. (Ad)		First Offer - \$80.27	
Product Code:		Supplier Product Code:	
Agency Notes:		Supplier Notes:	
Compass Minerals		First Offer - \$82.37	
Product Code:		Supplier Product Code:	
Agency Notes:		Supplier Notes:	
Cargill		First Offer - \$91.15	
Product Code:		Supplier Product Code: 100011135	
Agency Notes:		Supplier Notes:	

ITB 036-22/JW-01-15 Cost Sheet: Village of Cleves			
Supplier		Price Per Ton Initial Term	Attch. Docs
Morton Salt Inc. (Ad)		First Offer - \$80.27	
Product Code:		Supplier Product Code:	
Agency Notes:		Supplier Notes:	
Compass Minerals		First Offer - \$82.37	
Product Code:		Supplier Product Code:	
Agency Notes:		Supplier Notes:	
Cargill		First Offer - \$91.15	
Product Code:		Supplier Product Code: 100011135	
Agency Notes:		Supplier Notes:	

ITB 036-22/JW-01-16 Cost Sheet: Great Parks of Hamilton County			
Supplier		Price Per Ton Initial Term	Attch. Docs
Morton Salt Inc. (Ad)		First Offer - \$80.27	
Product Code:		Supplier Product Code:	
Agency Notes:		Supplier Notes:	
Compass Minerals		First Offer - \$82.37	
Product Code:		Supplier Product Code:	
Agency Notes:		Supplier Notes:	
Cargill		First Offer - \$91.15	
Product Code:		Supplier Product Code: 100011135	
Agency Notes:		Supplier Notes:	

ITB 036-22/JW-01-17 Cost Sheet: City of Reading			
Supplier		Price Per Ton Initial Term	Attch. Docs
Morton Salt Inc. (Ad)		First Offer - \$80.27	
Product Code:		Supplier Product Code:	
Agency Notes:		Supplier Notes:	
Compass Minerals		First Offer - \$82.37	
Product Code:		Supplier Product	

Agency Notes:		Code:
Cargill		Supplier Notes:
First Offer - \$91.15		
Product Code:		Supplier Product
Agency Notes:		Code: 100011135
		Supplier Notes:

Supplier Totals

Morton Salt Inc. (Ad)		\$1,364.59 (17/17 items)
Bid Contact	Mariola Garcia bids@mortonsalt.com Ph 312-801-3470	Address 444 W Lake Street Chicago, IL 60606
Bid Notes	Bid attachments on Bid line for City of Reading. -ECopy of Bid Bond -Signed ITB 036-22 Packet -Signed Personal Property Tax Form -Signed Warranty Against Finding for Recovery -MSDS	
Agency Notes:	Supplier Notes: Bid attachments on Bid line for City of Reading. -ECopy of Bid Bond -Signed ITB 036-22 Packet -Signed Personal Property Tax Form -Signed Warranty Against Finding for Recovery -MSDS	
Compass Minerals		\$1,400.29 (17/17 items)
Bid Contact	Matthew Griffiths highwaygroup@compassminerals.com Ph 800-323-1641	Address OVERLAND PARK, KS 66210
Agency Notes:	Supplier Notes:	
Cargill		\$1,549.55 (17/17 items)
Bid Contact	Cargill Road Salt salt_customer@careroadsafety@cargill.com Ph 800-600-7258	Address 24950 Country Club BLVD Suite 450 North Olmsted , OH 44070
Agency Notes:	Supplier Notes:	

RECOMMENDATION PLEASE RETURN THIS FORM TO THE HAMILTON COUNTY PURCHASING DEPARTMENT ALONG WITH ANY SUPPORTING DOCUMENTATION FOR YOUR DECISION.

Bidder Selection:

Your reasons for selecting your Bidder (s) for this bid: (Check all that apply)

☒ Lowest Price

☐ Best Product

☐ Suits Our Specific Need

☐ Other (Please Specify) _____

_____ Bid Bond:

Please return bid bond checks? ☐ Yes ☐ No

Performance bond required in amount of: _____

Authorization:

Signature: 

Date Signed: **June 9, 2022**

FOR PURCHASING USE ONLY:

☐ GOODS (Send standard award letter)

☐ SERVICE (Notify the surety agent)

****All bids/proposals submitted for the designated project are reflected on this tabulation sheet. However, the listing of the bid/proposal on this tabulation sheet shall not be construed as a comment on the responsiveness of such bid/proposal or as any indication that the agency accepts such bid/proposal as being responsive. The agency will make a determination as to the responsiveness of the vendor responses submitted based upon compliance with all applicable laws, purchasing guidelines and project documents, including but not limited to the project specifications and contract documents. The agency will notify the successful vendor upon award of the contract and, as according to the law, all bid/proposal responses received may be available for inspection at that time.**

On the motion of Ms. Summerow Dumas, seconded by Ms. Reece
the following resolution was adopted...

16 Resolution number P068-22 authorizing the award of Invitation to Bid number #036-22 on behalf of the Engineer's Department and the Master Bid Clients for Road Salt

BY THE BOARD:

WHEREAS, the Engineer's Department has a need to purchase Road Salt; and

WHEREAS, in accordance with R.C. 307.86 et seq., Hamilton County advertised for competitive bids (ITB #036-22); and

WHEREAS, 882 vendors were notified of the bid opportunity and seventeen (17) vendors viewed the bid documents; and

WHEREAS, three (3) vendors submitted proposals as listed below:

VENDOR NAME	PRICE PER TON	TOTAL DOLLAR VALUE 14,000 TONS
Morton Salt, Inc.	\$80.27	\$1,123,780
Compass Minerals America, Inc	\$82.37	\$1,153,180
Cargill, Inc.	\$91.15	\$1,276,100

; and

WHEREAS, Morton Salt Inc., was determined by the Engineer's Department and the Purchasing Director to be the lowest cost proposal that best meets the specifications listed in the Invitation to Bid; and

WHEREAS, all parties who have participated in the evaluation process agree and recommend to this Board that ITB #036-22 be awarded to Morton Salt Inc. as the lowest and best bidder.

NOW, THEREFORE, BE IT RESOLVED that the Board of County Commissioners, Hamilton County, Ohio authorizes the County Administrator to award ITB #036-22 and authorizes the Purchasing Director to execute any and all purchase orders or subsequent agreements necessary to complete the transactions.

BE IT FURTHER RESOLVED that the Clerk of the Board is hereby directed to certify copies of this resolution to Jeffrey Aluotto, County Administrator; Jill Williams, Purchasing Director; and Dusty Rhodes, County Auditor.

ADOPTED at a regularly adjourned meeting of the Board of County Commissioners of Hamilton County, Ohio, this 30th day of June 2022.

Ms. Summerow Dumas

YES

Ms. Reece

YES

Ms. Driehaus

YES